



# INITIAL USER-DRIVEN FRAMEWORK FOR DEVELOPING TRADE-OFF SCENARIOS FOR SPACE DEBRIS REMOVAL SERVICES



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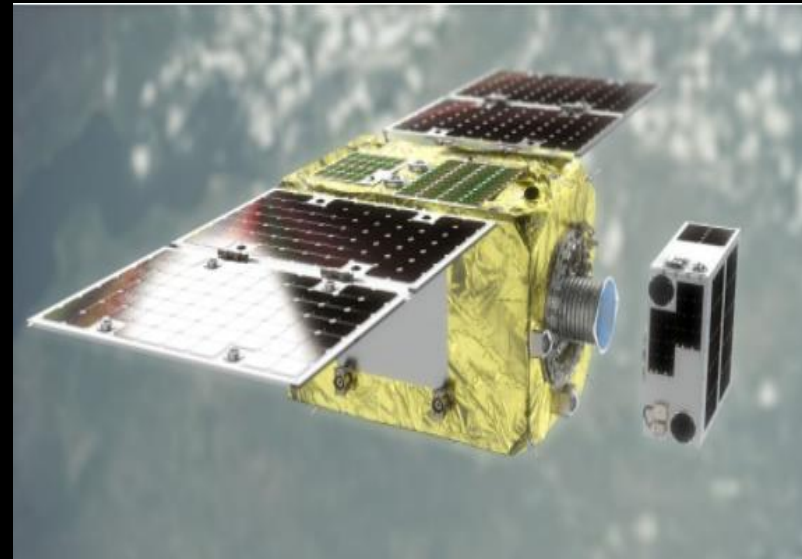


# INTRODUCTION

- Background
- Stakeholders
- Space Debris Markets
- Challenges & Opportunities
- Drivers impacting the Trade-off scenarios
- Initial User Driven framework
- Hypothetical Examples
- Conclusions

# BACKGROUND

- Emergence of new IOS markets for GEO satellites and ADR markets in LEO
- *ELSA-D* successful technology demo for ADR servicing
- *MEV-1* and *MEV-2* successful in orbit servicing missions
- There is a **need** for inspection, maintenance, servicing, refueling and recycling of old satellites and unified space debris management and control.
- Lack of user-driven, cost-effective and affordable commercial In Orbit Services and unified space traffic management in the EU.
- There is an **opportunity** to develop a user-driven framework for trade-off scenarios for space debris removal services for LEO/MEO/GEO/Lunar satellites

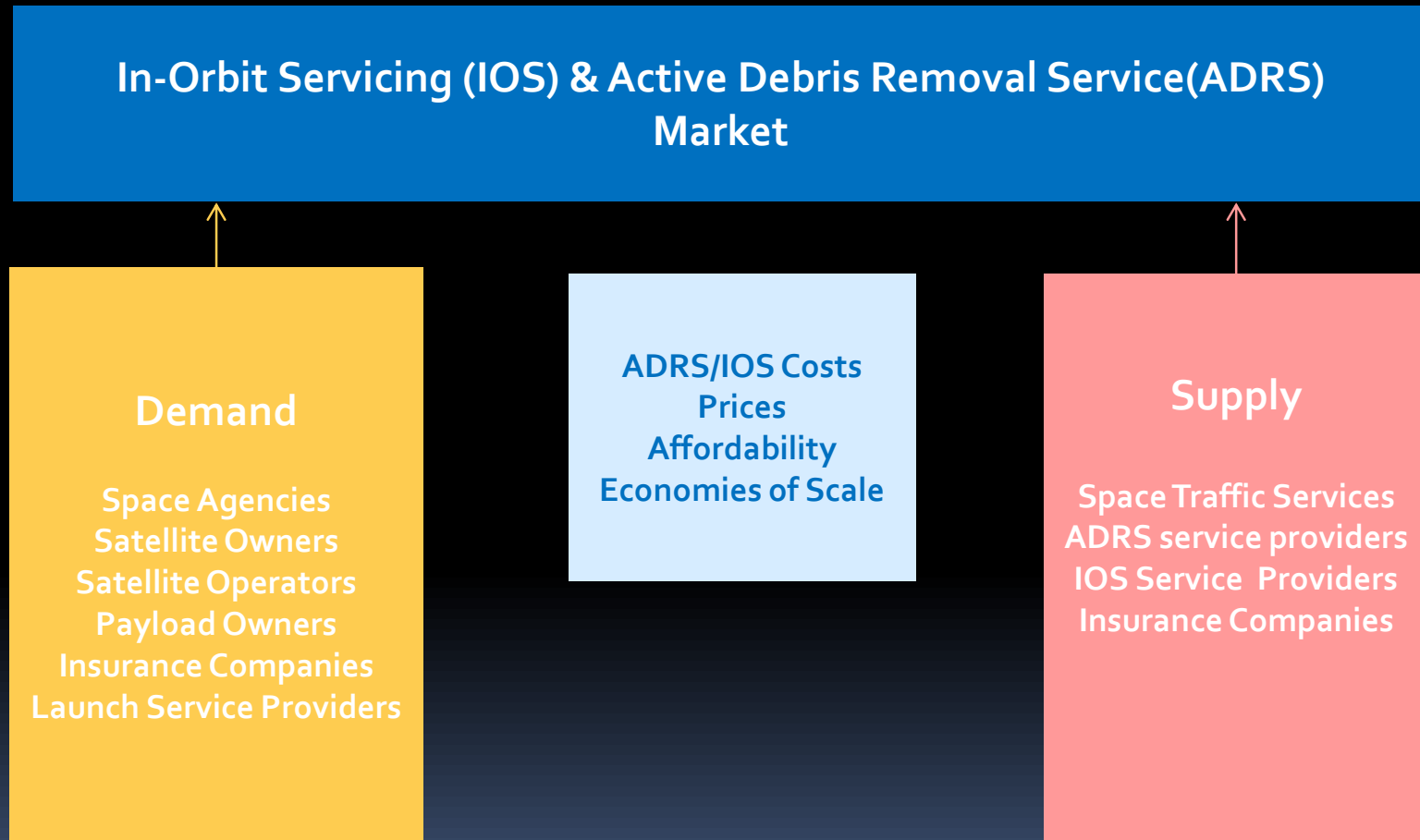


Courtesy: ELSA-D/ Astroscale



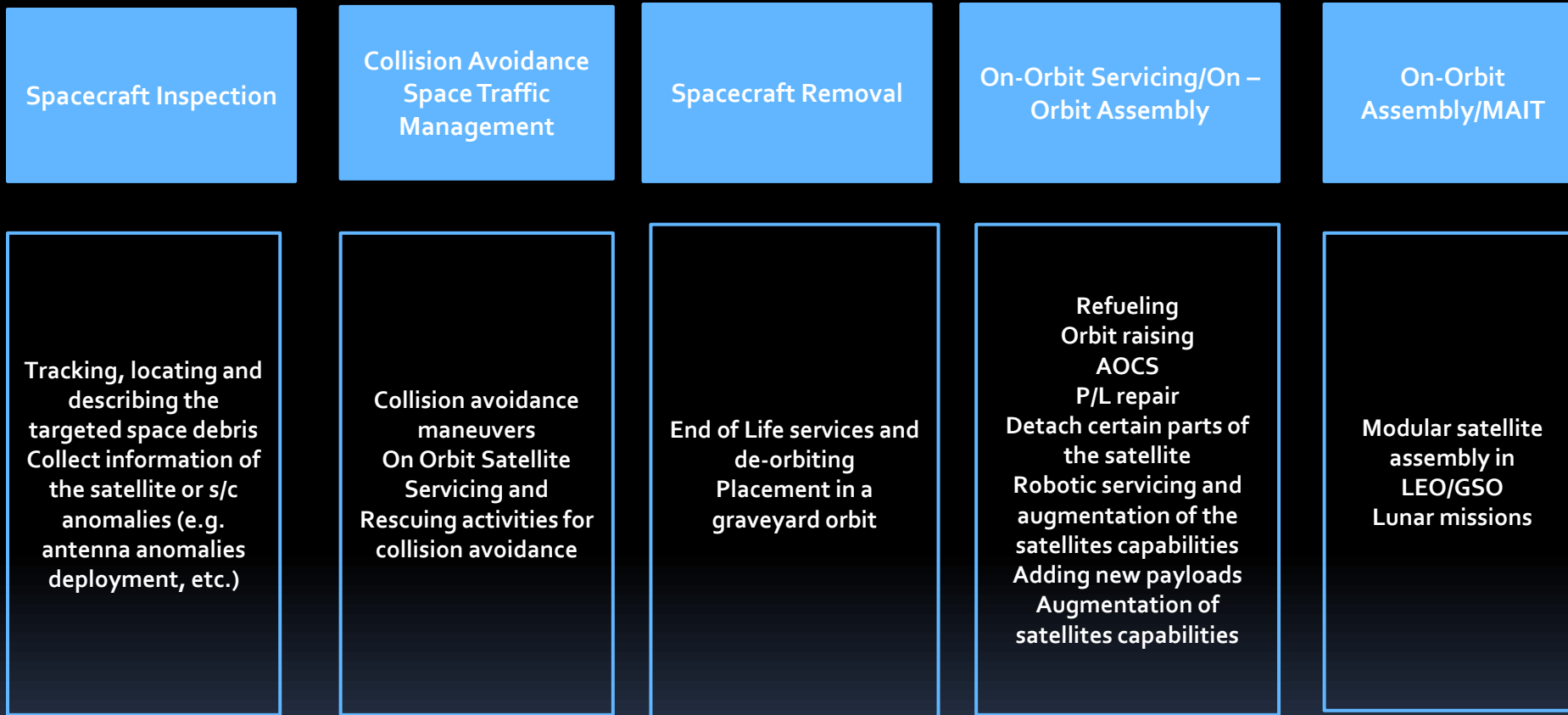
Courtesy: MEV-2/Northrop Grumman

# STAKEHOLDERS



Courtesy: The commercial future of orbital services, Nederlandse Vereniging voor Ruimtevaart 2020/3

# SPACE DEBRIS MARKETS



Courtesy: 71<sup>st</sup> International Astronautical Congress (IAC)- The Cyber Space Edition, IAC-20, E6,2,10 x ID58656, Alexandrova, S., J.Kreisel, T.Schervan, *Measuring the Direct and Indirect Economic Benefits of Commercial Active Space Debris Removal Services (ADRS) based on the utilisation of disruptive future modular satellite systems*



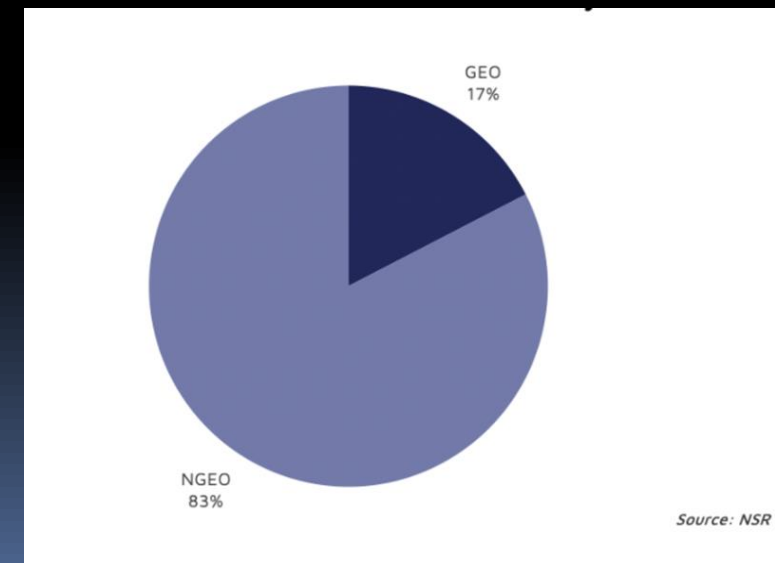
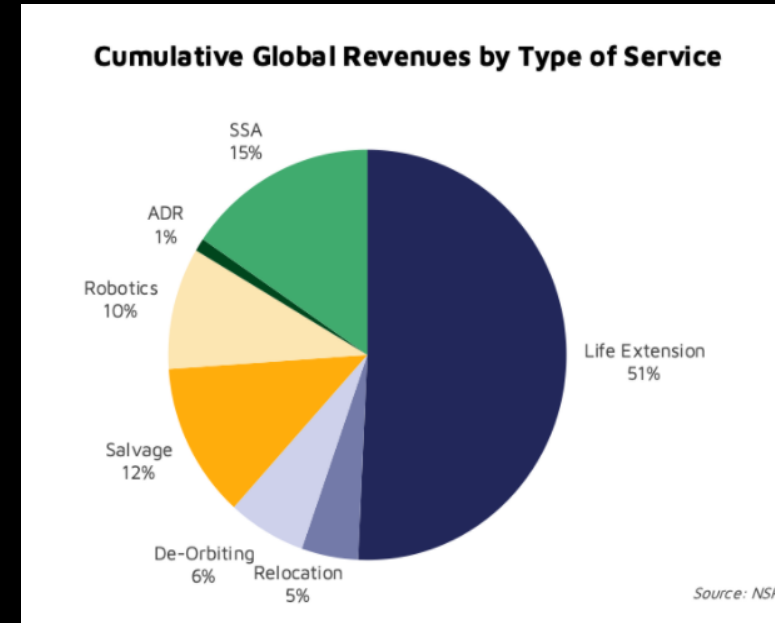
# CHALLENGES & OPPORTUNITIES-Part I

- The ***biggest challenge*** in front of customers for IOS and ADR services, is whether IOS, ADR and recycling services are affordable for their business cases?
- ***Trade-off scenarios*** for satellite owners for extending the lifetime of their satellites or deciding whether to launch a new satellite, will be of critical importance for choosing future space debris services.
- Satellite profitability, keeping customers and cost-efficient IOS/ADR services are of importance for end-users
- IOS/ADRS service providers will have to define flexible and scalable solutions that generate economies of scale to become widely affordable

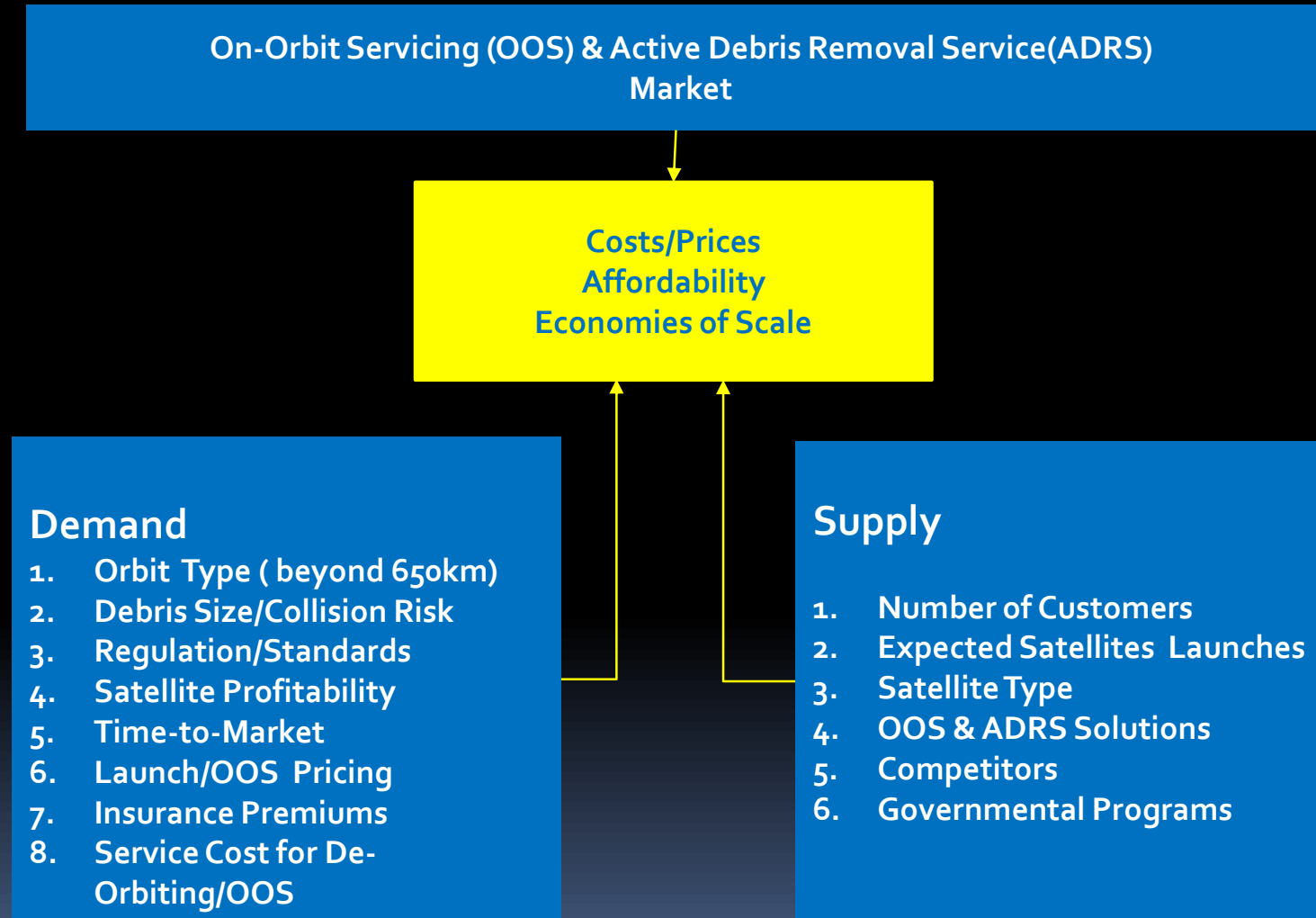
# CHALLENGES & OPPORTUNITIES- Part II

- Aging satellites in GEO orbits
- Diverse space debris markets in a nascent stage of development
- Unclear direct and indirect benefits
- In-Orbit Satellite services (IoS) and SSA cumulative revenues of \$6.2 billion by 2030 (Ref: NSR)
- High technology and market entry barriers for European companies, may be a challenge for European satellite owners and services providers for protecting European space infrastructure

Courtesy: NSR, In-Orbit Servicing & Space Situational Awareness Markets, 4<sup>th</sup> Edition (IOSM4)



# DRIVERS IMPACTING THE TRADE-OFF SCENARIOS



Courtesy: 71<sup>st</sup> International Astronautical Congress (IAC)- The Cyber Space Edition, IAC-20, E6,2,10 x ID58656, Alexandrova, S., J.Kreisel, T.Schervan, *Measuring the Direct and Indirect Economic Benefits of Commercial Active Space Debris Removal Services (ADRS) based on the utilisation of disruptive future modular satellite systems*



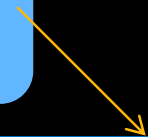
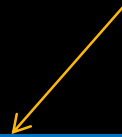
### Step 1 User Driven Cases

- Stakeholders
- Requirements from end users
- Expected assumptions/ benefits



### Step 2 Challenges & opportunities

- In Orbit Satellite servicing
- Active Debris Removal (ADR)
  - End of Life (EOL)
- Recycling satellites

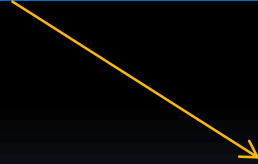


#### Demand

1. Orbit Type ( beyond 650km)
2. Debris Size/Collision Risk
3. Regulation/Standards
4. Satellite Profitability
5. Time-to-Market
6. Launch/OOS Pricing
7. Insurance Premiums
8. Service Cost for De-Orbiting/OOS

#### Supply

1. Number of Customers
2. Expected Satellites Launches
3. Satellite Type
4. OOS & ADRS Solutions
5. Competitors
6. Governmental Programs



### Step 3: Selection Criteria

- Affordability
- Technology innovation
  - New Markets
  - Time to market

### Step 4: Trade-Off Scenarios

- Space Agencies
- Satellite Owners
- IOS/ADR service providers



# HYPOTHETICAL EXAMPLES - Part I

## Space Agencies

- Collision risks (ADM-Aeolus with Starlink-44)
- Cost savings from avoiding costly collision avoidance maneuvers
- Safety& Contingency
- Technology innovation
- Space debris protection & reduction
- Job creation, economic and industry spillovers

## Satellite Operators

- Sustaining customer base
- Technology innovation from new satellite technologies
- Profitability, due to new customers
- Cost savings
- Reduced launch and insurance costs
- Job creation

# HYPOTHETICAL EXAMPLE- Part II

## IOS/ADR service providers

- Technology innovation
- Interoperability & scalability
- Safety & Contingency
- Space Infrastructure Evolution
- International partnerships & new markets
- Revenue Growth & profitability
- Job creation



Courtesy: ESA

# CONCLUSIONS

- The *initial user-driven framework* will help all stakeholders to identify and develop trade-off and cost-effective mission scenarios
- Understanding the factors and benefits influencing the end-user choice, will help *satellite owners* develop economically viable trade-off scenarios, choose space debris services and extend affordably the life time of their satellites
- *IOS/ADRS service providers* will be able to crystallize their business models, develop market scenarios (optimistic, realistic, pessimistic), attract private investors, perform risk analyses and offer competitive prices



Courtesy: ESA

Thank You 😊