Abstract



- Project Controls encapsulates the disciplines of scheduling, cost estimating, risk management, earned value management (EVM), reporting and monitoring. While the focus of the Project Manager (PM) is the delivery and execution of a successful project, the role of Project Controller (PC) is to provide the analytical information necessary to enable the PM to achieve this. While the PM is analogous to the pilot of an aircraft; the PC is the navigator!
- This paper will review the challenges of a Project Controls change program. To enable your project control capability to mature, this paper will explain the steps required to transform the necessary data, tools, people and processes. It will draw on lessons learnt from a global change program with a two year window. It will explore the best practices adopted and the ways of working with examples and case studies.
- In a health organisation there needs to be a balance of PM experience and PC analysis across your projects. This paper will progress to review the practical application of project controls across an organisation, considering all the disciplines as a means of ensuring projects succeed.
- This paper is based upon our experience utilising lessons learnt, this paper will accelerate your change program and guide your thoughts.







Mission: to deliver world-class Project Management; to match our world-class science and technology.

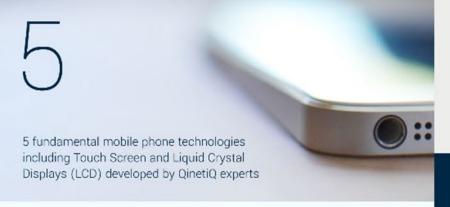
Shermon

- QinetiQ Fellow | Group Head of P3M Professionalism
- BA Degree in Technology, Open University
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- Ex-Chairman (7 years) and member of the board of the Society for Cost Analysis and Forecasting (SCAF)
- Council member and Fellow of the Association of Cost Engineers (FACostE)
- UK and Europe regional Director, life member of International Cost Estimating and Analysis Association (ICEAA) and recipient of the Frank Freiman award
- Fellow of Association of Project Managers (FAPM)
- Co-author of the 'Association for Project Management (APM) Body of Knowledge (BoK) issue 7'
- Co-author of "Cost Engineering Health Check: How good are those numbers?", 2017, ISBN: 978-1-4724-8407-

QINETIQ PROPRIETARY

- Contributor to "Aspects of Complexity: Managing Projects in a Complex World", as author of Chapter six "The Impact of Complexity on Project Cost and Schedule Estimates", 2011, ISBN: 978-1-935589-30-3
- Editor and major contributor of "Systems Cost Engineering", July 2009. ISBN: 978-0-566-08861-2





40 organisations, including the Royal Navy involved in 6 weeks of operations during the Unmanned Warrior Exercise

including 50+ unmanned vehicles operating in the air, land and sea



85+

locations woldwide 1,300+

patents (including 300+ pending)

We are QinetiQ

£1,278_m

FY2021 revenue

7,000+

People with unique science and engineering expertise



Every 3 seconds a Boeing aircraft takes off or lands that has been tested in QinetiQ's low speed Wind Tunnel

1,850km of the TANAP pipeline will be protected by OptaSense®

Our Ocean Basin in Gosport, UK contains enough water to fill 16 Olympic swimming pools





1	Performance Excellence?
2	Project Management versus Project Controls
3	The Challenges
4	The Strategy
5	Lesson learnt
6	Summary
7	Q&A

Presentation Objectives:

- enlighten you regarding the challenges of a Global Project Controls change program;
- draw on lessons learnt from a global change program;
- help you to accelerate your change program and guide your thoughts.









Who are we?

Through Life Governance & Assurance

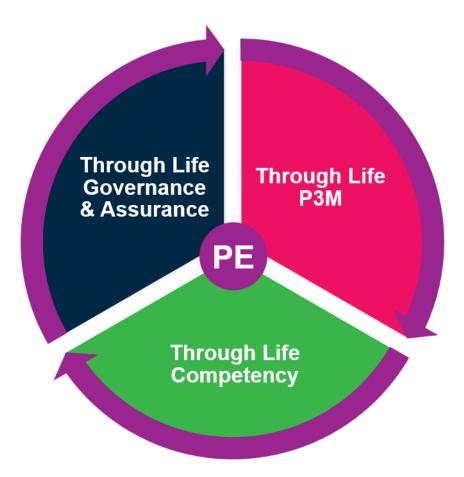
PE

Through Life P3M

PE

Through Life Competency

- Group Performance Excellence (Grp PE) is the global advisor of:
 - Though Life P3M the tools, procedure and standards for Portfolio, Programme and Project Management (P3M)
 - Through Life Competency the P3M Competency Framework & Career pathway and the P3M License to Operate
 - Though Life Governance & Assurance the Project Lifecycle Framework (PLF) of Decision Points or Gate to assure the P3M community is going to deliver their Benefits.
- We are the partner for our QinetiQ Sectors and Group Functions (Property, IT, Security), helping their staff through effective Communications, state-of-the-art COTS tools, upskilling their people and delivering industry best practice processes.





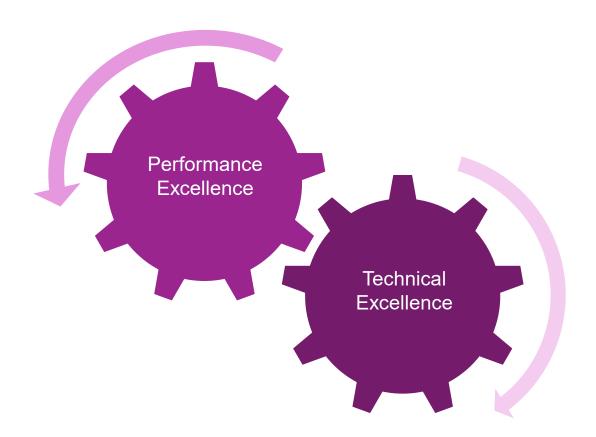
Through Life Governance PSM Through Life PSM Through Life Competency

Two sides of the same project!

 Performance Excellence: our role is to develop efficient and effective processes, systems, assurance and people who have the delivery capability to enable the business winning and business delivery teams to meet our customers' needs and improve business performance throughout the business lifecycle.

equally

 Technical Excellence: supports innovation and growth through an uncompromising commitment to excellence in the way we work. We seek to achieve a step change in the effectiveness and maturity of technical capability across the group, assuring right first time delivery, safely, securely, and sustainably.







Project Controls







Project Management versus Project Control (According to our **Empire Test Pilot School**)



 Project Managers are accountable for leading the project, and delivering the project success criteria through effective Team and Customer Management, including achieving Follow on Sales.

Project Manager act as the Pilot of an aircraft

 Project Controllers are responsible for understanding and tracking variance to plan, looking forward and ensure future plans are on track (risks, constraints, dependencies etc). Ensure future tasks have allocated resource. Document control, Invoicing, assurance of relevant process etc.

Project Controller act as the Navigators of an aircraft









The Challenge

- QinetiQ has had five years of sustained growth, with a
 positive outlook for the future. The business is growing
 globally organically and though acquisitions & mergers.
- QinetiQ is recognised as world-leaders in science and engineering, our challenge is to enhance QinetiQ's capability globally in Portfolio, Programme and Project Management.
- We are acting together to raise the Project professional profile; both externally and internally. Enhancing our maturity globally across data, tools, people and process.

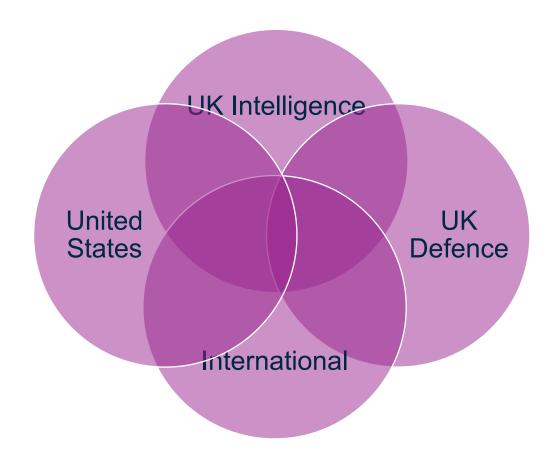




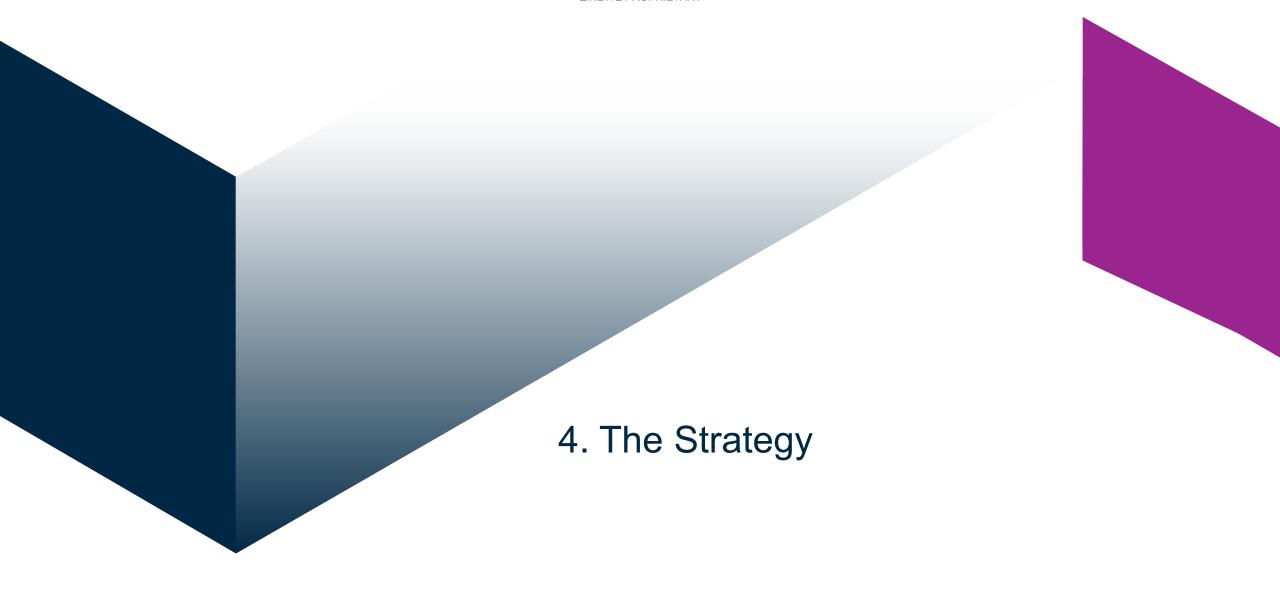
The Challenge

One QinetiQ way

- To be able to deliver more complex projects globally
- Evolve our Project Management approach for a global organisation
- Refine our Project Management execution globally following the 'One QinetiQ Way'
- Support Sector growth targets (without increasing P3M by the same ratio) through global team collaboration
- Ensure consistent and predictable outcomes globally; reduction in interventions and the need to micro-manage
- Embed a culture of continuous professional development (CPD) and improvement globally
- Enhance the relationships global with strategic Customers and Partners







DP3

DP0

Our Approach: Project life cycle



Proposals

Establishing the basis of the work to be completed. Robust scope, realistic schedule, justified resources and understood risks. Confidence of our capacity to deliver, technical experience, commercial model and overall programme context.

Knowledge Management

Corporate memory of work completed, successful projects, cost, schedule and lessons learnt. Templates and metrics for new work with access for those who need it, and shared where appropriate to support lessons learned activities.

Execution

Leadership of the team, managing all stakeholders engagement resulting in the realization of project benefits. Timely review of scope changes, schedule slippage, resource growth and risk events. Tracked, acted upon and communicated.



DP10

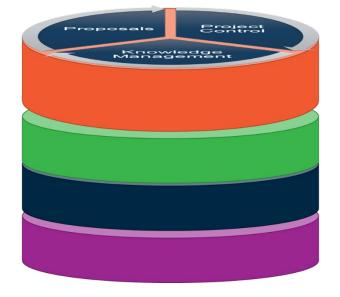
Our Approach: Governance and Assurance wrapper







Overall Strategy



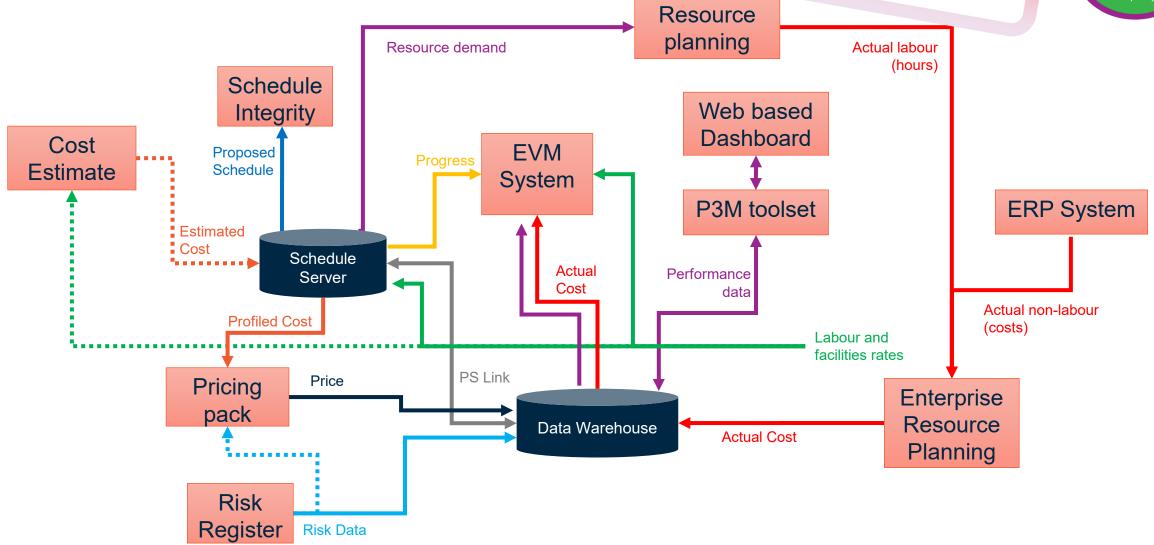




To-be data-driven Project Controls













Capabilities – the Operational Research approach

ID	Capability	Capability statement
1.	Integrate P3M reporting capability	the provision of a P3M toolset and project reporting capability, roll up of project data for programme and business unit levels to ensure that all projects reports to have a consistent look and feel. In addition the 'drill down' into the data for lower trace and analysis.
2.	Decision Point capability	a web enabled visualisation of the Governance Decision Process flow process with guidance for staff to the requisite procedures, instructions, guides, templates and certificates.
3.	Cost Estimating capability	a cost generation and aggregation capability that can be calibrated against historical productivity, provides basis of estimate (BOE) and is compliant with validation & verification industry best practice.
4.	Risk Management capability	a risk log with integrated Monte-Carlo analysis capability. Deploy a risk management capability to provide consistent, timely data to Programme and Project Management staff making decisions
5.	Resourced Scheduling capability	a server based system that provides schedule capability with profiled resource plans utilising a standard rate card
6.	Lesson learnt repository capability	a central repository for technical and delivery artefacts to provide a corporate knowledgebase of lessons learnt
7.	Schedule assurance capability	a schedule quality assessment system with the ability to check the DCMA 14 points maturity assessment
8.	Earned Value Management capability	an earned value systems that is compatible with EIA-748

The capabilities are tool agnostic, they may result in single source acquisition, but the starting point should have no solution.



Example



Threats

D	Threat	Source
1.01	Χυρρεντλψ λιμιτεδ αβιλιτψ το σιεω μυλτιπλε προφεχτ πλανσ ιν ονε προγραμμε σχηεδυλε	[2]
	Εξιστινγ λιμιτεδ αβιλιτψ το εφφεχτισελψ μαναγε ιντερδεπενδενχιεσ βετωεεν προφεχτσ ιν ονε προγραμμε σχηεδυλε	[2]
1.03	Εξιστινγ ΠΠΜ τοολ ισ α γρεατ προφεχτ τοολ βυτ, τηε δεπενδενχιεσ ανδ δε–χονφλιχτινγ οφ τηε προγραμμε	[2]
1.04	Λ ιμιτεδ οππορτυνιτψ το προσιδε τρανσπαρενχψ ανδ ροβυστνεσσ οφ χοντραχτ νεγοτιατιονσ (ινχλυδινγ $\Theta\Delta X$)	[2]
1.05	Λαχκ οφ προφεσσιοναλ αππροαχη το ρισκ μαναγεμεντ τηατ ουρ χυστομερ εξπεχτσ (ΛΤΠΑ, $P\Gamma N\Sigma$)	[2]
	Νοτ βεινγ αβλε το □ρεσολωε προβλεμσ ωιτη Μαφορ Προφεχτσ□ εαρλψ	[3]
	Νοτ ηαπινή τηε αβιλιτψ το 🗆 ενσυρε οτηερ Μαφορ Προφεχτσ περφορμ 🗆	[3]
	Νοτ ηαπινγ αν □ιντεγρατεδ Ιντερνατιοναλ βυσινεσσ υνιτ αχροσσ Αυστραλια, Χαναδα & Γερμανψ□	[3]
2.04	Χομπετιτορσ δελισερινγ □πιονεερινγ □μισσιον−λεδ ιννοσατιον□ τηρουγη ιχονιχ χυστομερ−λεδ προφεχτ□ βεφορε ΘινετιΘ.	[3]
2.05	Αχτισελψ μαναγε χομπανψ πορτφολιο το δρισε ηιγηερ μαργιν βυσινεσσ; προδυχτσ & σερσιχεσ	[3]
3.01	Ρεπορτινγ: Ινχονσιστεντ αππροαχη αχροσσ τηε προγραμμεσ ιν ρεγαρδ το προφεχτ δελισερψ, δατα χαπτυρε ανδ περφορμανχε ρεπορτινγ.	[4]
3.02	Δεπενδενχψ λογ: Δεπενδενχιεσ αρε νοτ χονσιστεντλψ ιδεντιφιεδ, ρεχορδεδ ανδ τραχκεδ τηρουγη τηε λιφεχψχλε οφ τηε προφεχτ.	[4]
3.03	Ρεσουρχε Μαναγεμεντ: Ρεσουρχε απαιλαβιλιτψ ωασ α κεψ χονχερν αχροσσ αλλ προγραμμεσ ραισεδ βψ προγραμμε λεαδσ ανδ προφεχτ μαναγερσ.	[4]
3.04	Σχηεδυλε χαπαβιλιτψ ανδ φοχυσ: Τηερε ισ νοτ α σχηεδυλε φοχυσ αχροσσ τηε Χαπαβιλιτψ Ρεχοπερψ Πλαν (ΧΡΠ) ωιτη α χονσιστεντ αππροαχη το ΩΒΣ/ΧΒΣ/ΣΡΑ ανδ ρυλεσ οφ χρεδιτ.	[4]
3.05	Ρισκ ανδ οππορτυνιτψ μαναγεμεντ: Τηερε νεεδσ το βε χλαριτψ ανδ χονσιστενχψ ιν ρεγαρδ το ηοω ρισκ ισ ιδεντιφιεδ ανδ ρεπορτεδ βοτη ατ προφεχτ ανδ προγραμμε λε ω ελσ	[4]
3.06	Βυδγετ ανδ Χοστ Χοντρολ: Χυρρεντλψ προφεχτ χοστσ αρε υπδατεδ ατ γατεωαψσ. Τηισ δοεσ νοτ προσιδε α περιοδιχ ΕΑΧ οφ τηε πορτφολιο περφορμανχε αγαινστ τηε βασελινε βυδγετ ορ δραωδοων αγαινστ πορτφολιο ρισκσ.	[4]
3.07	Ρεπορτινγ: ρεχογνιτιον βψ τηε ΘινετιΘ ΧΡΠ λεαδσ οφ ωηατ ωασ ρεθυιρεδ εσπεχιαλλψ ιν ρεγαρδ το τηε Προφεχτ Χοντρολσ ανδ ρεπορτινγ.	[4]
4.01	Τηε ΔΠ προχεσσ ισ ηαρδ το φολλοω ανδ τηερε αρε νο οπεραρχηινγ πρινχιπλεσ αβουτ ωηεν το υσε ιτ	[5]
	Τηε ΠΜσ σπενδ α γρεατ δεαλ οφ τιμε τρανσφερρινγ δατα βετωεεν σψστεμσ	[5]
	Τηερε ισ νεεδ φορ φιτ φορ πυρποσε τοολσ αχροσσ προφεχτ μαναγεμεντ	[5]
4.04	Τηερε αρε νο δασηβοαρδο ορ σιμπλε ωαψο οφ υνδερστανδινγ στατυσ	[5]
5.01	Τηερε δοεσ νοτ αππεαρ το βε αν οπεραλλ προφεχτ δασηβοαρδ	[6]
	Φινανχε λεαδσ προφεχτ χοντρολσ	[6]
	ΓΙΒΣ (ανδ οτηερ δεσελοπμεντ ινιτιατισεσ ε.γ. ΧΟΜΑΕΑ) αρε α δεπενδενχψ το ΠΠΜ ιμπροσεμεντσ.	[6]
	Προφεχτ χοντρολσ αρε εσσεντιαλλψ τηρουγη τηε φινανχε φυνχτιον	[6]
5.05	τηερε ωασ νο □σινγλε περσιον οφ το χονσολιδατε προφεχτσ (ανδ οτηερ ινιτιατιπεσ) δατα ιντο α σινγλε πιχτυρε	[6]

The threat statements should be sourced from robust references and should be independent from the Project Controls team. Hence there is no bias towards the requirement or potential solution.



Example



Threat capability analysis

ID	Capability	Integrate P3M reporting capability	Decision Point capability	Cost Estimating capability	Risk Management capability	Resourced Scheduling capability	Lesson learnt repository capability	Schedule assurance capability	Earned value management capability
1.01	Threat	X				X	=	X	7 0
1.02		^				Y		^	
1.03		Х				X			
1.04		χ		X	X	X			
1.05				7.	X	7.			
2.01		Х	Х	Х	Х	Х	Х	Х	X
2.02		X	Х	Х	Х	Х	Х	Х	Х
2.03		Х	Х	Х	Х	Х	Х	Х	Х
2.04		X				Х		Х	Х
2.05		Х			X				Χ
3.01		X	X			X			
3.02		Х							
3.03		Х				Х			
3.04		Х				Х		Х	
3.05		Х			Х				
3.06		Х			Х				Х
3.07		Х							
4.01			Х						
4.02		X							X
4.03		X	X	X	X	X	X	X	Χ
4.04		Χ							Χ
5.01		Х	X		X		Х		Χ
5.02		Х	Χ			X			Χ
5.03		Х							
5.04		Х	Χ			Χ			Х
2 5.05 CE2022 V	VORKSHOP SEPT 2022 2022 © QINETIQ	Χ		Q	NETIQ PROPRI	ETARY X			Χ

The threat capability analysis considers which threats are countered by which of the capabilities?



Table key:

Red = No Project Management Capability

Amber = No Global Project Management capability
Green = Global Project Management Capability

Through Life Governance & Assurance PE Through Life Competency

Example

ID	Geographic site	United Kingdom	USA (North)	Australia	France	New Zealand	Belgium	German,
	Capability							
1.	Integrate P3M reporting capability							
2.	Decision Point capability							
3.	Cost Estimating capability							
4.	Risk Management capability							
5.	Resourced Scheduling capability							
6.	Lesson learnt repository capability							
7.	Schedule assurance capability							
8.	Earned value management capability							

The heat map supports the identification of potential solutions. It also supports the prioritisation of the capability need



As-is Project Control Tools heat map





Decision Point Review Schedule



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QinetiQ Lifecycle Framework (QLF) Review Schedule

PMD/FRM/2265/1.0 Page **2** of **3**

Decision Points to be appl Authority	ied and doc	uments to	be assess	ed - all scal	ing of the C	LF to be a	greed by Bid I	Manager / Pro	oject Manager	and the Del	egated
Decision Points	DP0 Qualification	DP1 Bid / No bid	DP2 Offer Release	DP3 Contract Acceptance	DP4 Project Initiation	DP5 * Solution Concept	DP6 * Solution Readiness	DP7 * Delivery Readiness	DP8 Customer Acceptance	DP9 * Solution or Steady	DP10 Business Close Out
Dates	11/11/21	15/12/21	Mar 22	Jun 22	Jun 22	TBD	TBD	TBD	Mar 24		
				Inpu	ıts for Rev	iew					
Complexity Model	Х	100%									
QLF Review Schedule	х	100%	100%	х	х	×	×	х	х	х	
Resourced Capture plan /Bid plan (PPM16)	х	100%	100%								
Capability ROM Estimate (D&DT)	х										
DP Review Certificate		100%	100%	х	x	×	×	х	х	х	х
Business Case		60%	80%		х						
IAC pack Outline		10%	10%								
Technical Delivery Plan		50%	80%		×	×	x	х	х	х	
Costed/Resourced project schedule (PPM16)		70%	70%		×			x			
Project Management Plan Outline		5%	5%		×	×	х	х	×	×	х
Risk Register		50%	80%		х	x	х	х	х	х	x
Sub-contract Strategy (within PMP)		5%	5%	x	×			×	х	х	
Functional Assurance Certificates			0%	х	x	x	х	х	х	x	

Plan the Governance activities, make the Stakeholders and Sponsor aware of deadlines.

Framework Document Owner: Head of Project Management Governance and Assurance





Why engage with stakeholders?

Engagement with stakeholder is an opportunity for them to:

- Influence the strategy and delivery priorities
- Inform and influence the business case requirements for a System
- Capture thoughts and ideas regarding the solutions to the capabilities
- Test and validate solutions and determine success criteria
- Ensure current capability is not diminished
- Share experiences and feedback
- Review of solution Procedures, Guidance and Training material
- Disseminate knowledge and be Tool champions
- Avoid issues following delivery of the solution





Stakeholder Working Group Responsibilities



CHAIR

- Sets the agenda and is clear on the meeting purpose and objectives
- Keeps the meeting to time and topic
- Encourages broad participation from working group and introduces third parties where advantageous
- Provides continuity with any parallel programmes of work
- Summarises and agrees actions
- Ensures the group maintains an appropriate cross section of members and continuity
- Presents the community of practice to the Steering Board

IS KIND, RESPECTFUL and OPEN

MEMBERS

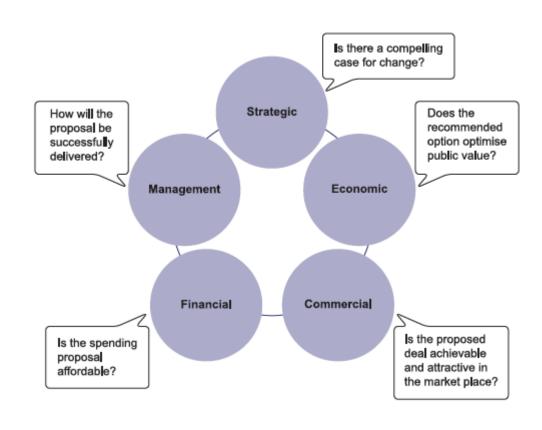
- Represent the interests of the organisation stakeholders
- Provide constructive input and feedback on processes, guides, reports, training etc.
- Communicate positively to others about the working group and the strategic objectives
- Provide a balanced view on the decisions and outcomes of the community; challenge!
- Support open discussion and debate and encourage fellow members to contribute
- Check that the project and programme function is aligned with the organisational strategy including policy and governance

ARE GENUINE, INVOLVED and SUPPORTIVE



Example business case and contents





Source:	ΔΡΙΛ	Bok	7th	Εd	Fia	137
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1	Background	5
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2	Business Case Scope	7
3	Understanding the Requirement	9
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4.2 4.3 4.4 4.5 4.6 4.7 4.8 4.9 4.10 4.11 4.12 4.13 5 6 7 8 9 A	Do nothing Make / Buy Capability options System options Delivery options Host options Integration options Scaling options Support options Migration options Funding options Options summary Our solution Risk management Analysis of Benefits Investment Appraisal Reference Outcome of the QLF Pilot	31 32 33 34 35 36 41 42 42 44 50 51 52 55





Don't leave room for those 'what about' questions



Section	Option	Outcome				
4.2	Do nothing	Is doing nothing an option?				
4.3	Make / Buy	Would you develop you own software? Integrate systems?				
4.4	Capability options	ions What are the capabilities to be considered?				
		Which capabilities do you need now? Which can wait?				
4.5	System options	What are the solutions to your capability needs?				
		What does the market survey tell you?				
4.6	Delivery options	Are you going to manage the delivery yourself? Do you need a delivery partner?				
4.7	Host options	How are you going to host the system? on premise, cloud?				
4.8	Integration	What is the integration required between systems?				
	options	Existing systems and new systems?				
4.9	Scaling options	How are you going to scale the project? Start on one site and grow site by site?				
4.10	Support options	Who is going to support the systems?				
		Training, documentation, help desk?				
4.11	Migration options	What will happen to existing data?				
		Will existing system data be cleansed and transferred to new system?				
4.12	Funding options	What is the whole life cost? OPEX / CAPEX				







On-Premises
installation: System
software on
organisation
operated servers

Systems maintained by Organisation

Infrastructure as a Service (laaS)

Software as a Service (SaaS): systems and servers

operated by third party

Third party Maintenance cost

Organisation Maintenance cost

Data control (security)

Performance control

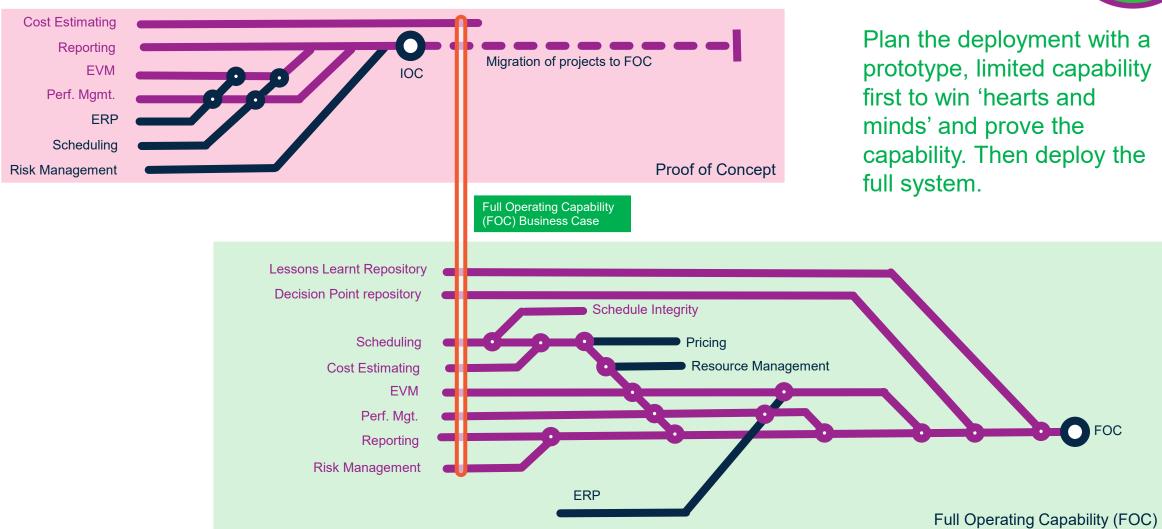
The options for hosting the systems span from on premise to SaaS. But you need to appreciate the relative merits.





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Development TubeMap





Benefits – Savings: SurveyMonkey



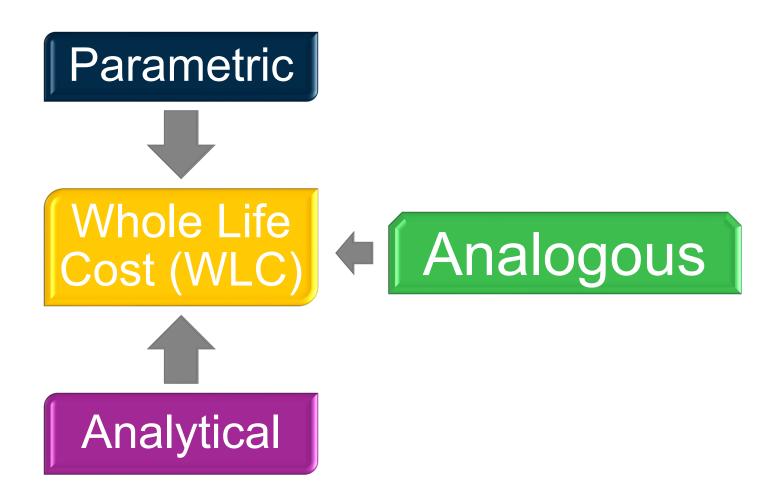
🚾 frome paneda oloni 👝 ocurenturu personut 🥌 fartormunea accenii 🍟 frintifritate asgirtorii 🚾 fritormaga in ocurenturu 👝 community * 9. To support the Business Case, we are gathering information regarding time expended utilising our Project Management systems. Please consider the activities below and the average time spent in a month/AP and estimate how much time you spend each month: Searching for project documents Chasing Decision Point (DP) approvals, assurance certificates / IAR cert. Training staff where to find project documentation Answering aueries

Launch a
SurveyMonkey with the stakeholders to determine the potential tangible benefits (savings) and intangible benefits (frustrations)



Estimating the whole life cost (WLC)





Utilise three estimating methods to gain confidence in the budget request

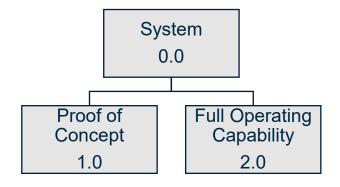


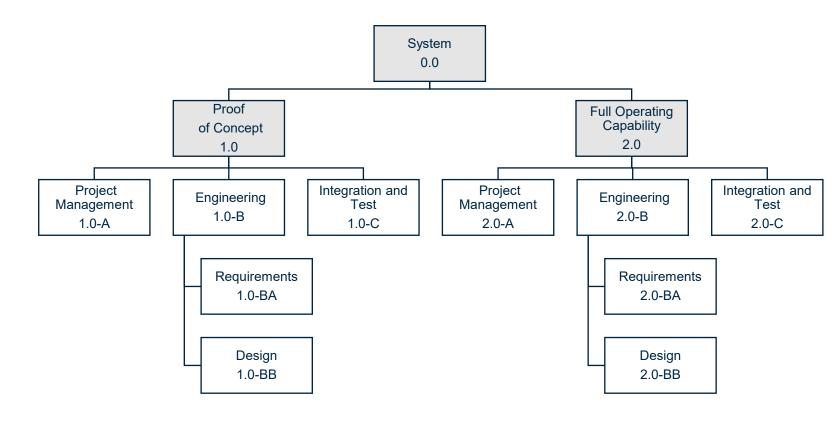




Product Breakdown Structure (PBS)

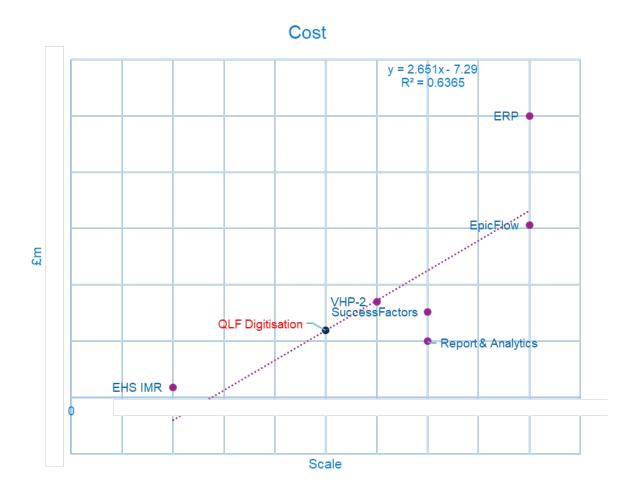
Work Breakdown Structure (WBS)

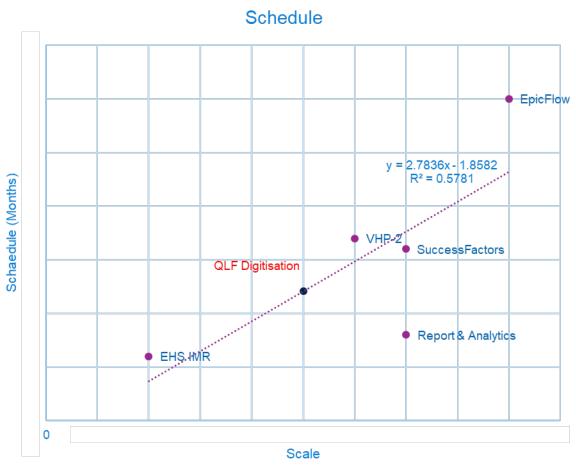






Analogous prediction

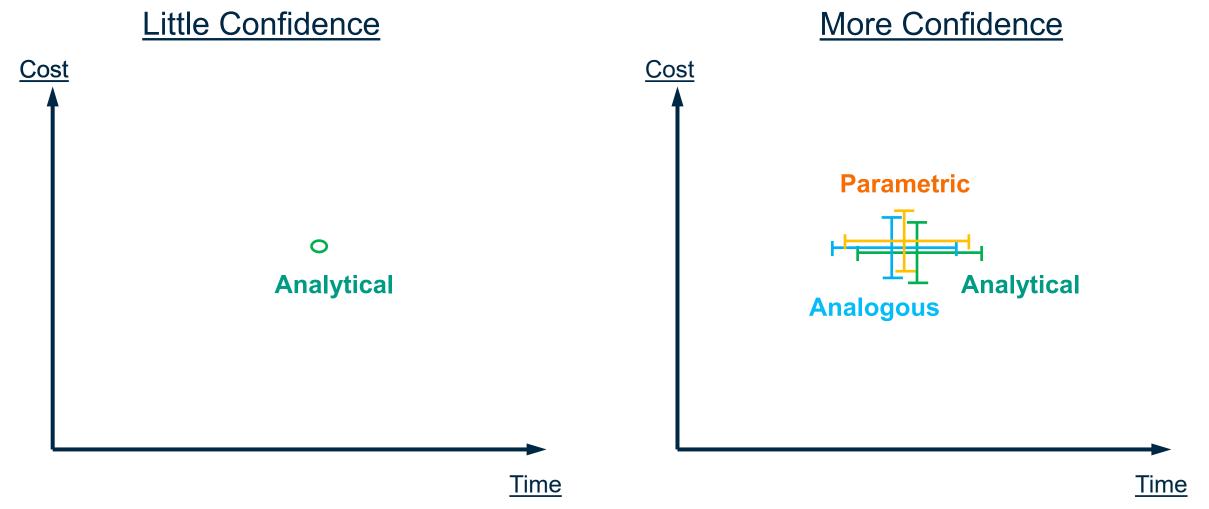








Comparison of cost estimates





Through Life Governance & Assurance PE Through Life Competency

American Association of Cost Engineers (AACE) - Cost Estimate Classification System

	Primary Characteristic		Secondary Characteristic	
Estimate Class	Degree of Project Definition Expressed as % of complete definition	End Usage Typical purpose of estimate	Methodology Typical estimating method	Expected accuracy range Typical variation in low and high ranges
Class 5	0% to 2%	Concept screening	Capability factored, parametric models, judgement or analogy	L: -20% to -50% H: +30% to +100%
Class 4	1% to 15%	Study or feasibility	Equipment factored or parametric models	L: -15% to -30% H: +20% to +50%
Class 3	10% to 40%	Budget authorisation or control	Semi-detailed unit costs with assembly level line items	L: -10% to -20% H: +10% to +30%
Class 2	30% to 70%	Control or bid / tender	Detailed unit cost with forced detailed take-off	L: - 5% to -15% H: +10% to +20%
Class 1	70% to 100%	Check estimate or bid / tender	Detailed unit cost with detailed take-off	L: -3% to -10% H +3% to +15%



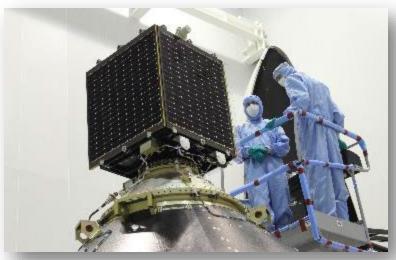


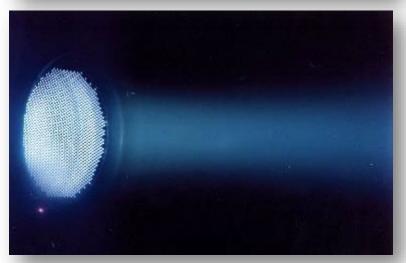
Summary



- This presentation has briefly examined Group Performance Excellence (Grp PE) encapsulating:
 - Though Life P3M the tools, procedure and standards for Portfolio, Programme and Project Management (P3M)
 - Through Life Competency the P3M Competency Framework & Career pathway and the License to Operate
 - Though Life Governance & Assurance the Project Lifecycle Framework of Decision Points or Gate to assure the P3M community is going to deliver their Benefits.
- It has reflected on the role of the Project Manager (PM) in delivering and executing a successful project and the role of Project Controller (PC) in providing the analytical information necessary to enable the PM to achieve this.
- We reviewed the challenges of a P3M global change program and suggested some steps required to transform data, tools, people and processes.
- This paper is based upon our experience utilising lessons learnt, we hope it will guide your thoughts and help you to accelerate your own change programs.









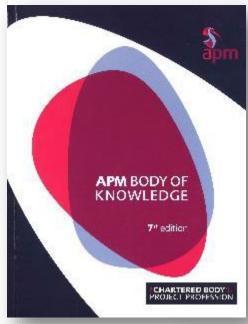
Any questions?

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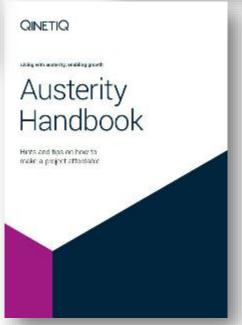
Dale Shermon – QinetiQ Fellow Group Head of P3M Professionalism

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How Good are Those Numbers?

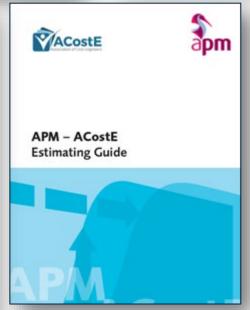
Dale Shermon and Mark Gilmour

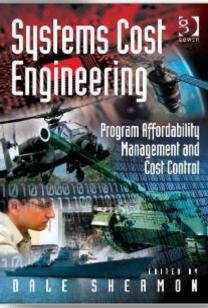






A Gower Book







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